

Cases in Latin America in the last 5 years



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Mintz Group Latin America

Clarity in a Complex World

Fact Gathering: Before Relationships, During Disputes and After Frauds,
All Over Latin America



www.mintzgroup.com

The Mintz Group provides information, analysis and advice to help our clients confront business challenges in often opaque environments throughout Latin America. We have conducted investigations across the region for clients before relationships, during disputes and after frauds.

Operating across Latin America

The Mintz Group has offices in São Paulo, Brazil and San José, Costa Rica, from which it conducts operations throughout Latin America.

Our Latin America team includes Spanish- and Portuguese-fluent investigators with prior regional experience in law, finance and journalism, as well as extensive prior investigative work. In-country expertise is complemented by staff in our San Francisco, Washington, New York and London offices who have conducted complex investigations across the region.

In addition to our in-house Latin America team, the Mintz Group draws on a broad regional network of well-positioned sources in industry, journalism and government.

Typical Assignments

We have conducted assignments throughout Latin America. Our work includes:

- **Integrity Due Diligence** — We gather information that speaks to the reputation and integrity of companies and individuals. Corporations, law firms, financial institutions and international organizations routinely turn to the Mintz Group to help provide clarity on these complex issues. We routinely meet the needs of our clients by following leads across borders and uncovering hidden business facts all over the world.
- **Anti-Bribery** — The Mintz Group is a market leader in anti-bribery investigations, often driven by the U.S. Foreign Corrupt Practices Act (FCPA) and the U.K. Bribery Act. Subjects of these projects have included potential joint-venture partners, acquisition targets, agents, vendors, distributors and other third parties.
- **Asset Tracing** — We regularly conduct complex asset tracing investigations in Latin America. For example, we recently were hired by an international creditor to trace the assets of a sovereign government in order to help enforce an international arbitration award.
- **Internal Investigations** — We often investigate internal frauds and employment-related disputes on behalf of our clients. We routinely investigate allegations of embezzlement, intellectual property theft, FCPA violations and fraud across the world. For example, we recently investigated the country manager of a multinational company who was suspected of leaking confidential information to local officials.
- **Background Checks** — We verify the professed qualifications and track records of people with whom our clients are considering a relationship. We identify adverse information such as undisclosed political exposure, legal disputes, financial trouble and controversies in the local press (including obscure sources), among others.
- **Global Mosaic/Competitive Intelligence** — We deliver actionable, real-time intelligence to alternative investment firms to help them test their ideas and make sound investment decisions. For a private equity fund that intended to purchase the distressed debt of a South American furniture manufacturer, we conducted a series of interviews to determine the current state of the company's plants. After speaking with local municipal officials and business reporters, we were able to report on the dilapidated state and excess capacity of the company's facilities, and our client revised its investment plan accordingly.

Deep Industry Experience

Our coverage, expertise and local sources are particularly strong in the following sectors:

- **Financial Institutions** – The Mintz Group provides support to a broad spectrum of global financial institutions, conducting due-diligence investigations in advance of a variety of regional and cross-border transactions.
- **Public Sector/International Development Institutions** – We are a preferred vendor for the corruption and fraud investigations units of international and regional development banks, often assisting their in-house investigators in pre-transaction due diligence as well as procurement fraud investigations.
- **Defense** – We have conducted due-diligence reviews of third parties throughout Latin America for multinational defense manufacturers, to identify concerns regarding corruption, political exposure and procurement fraud.
- **Extractive Industries** – We regularly assist multinational mining and oil & gas companies operating in Latin America, in services ranging from FCPA due diligence to internal investigations and litigation support.

